

TENDER SERVICE

Each piece of the puzzle has to fit if you are to succeed in public procurement. From finding out that a procurement process is planned to involving people with the right expertise and giving them sufficient time to produce a viable tender. A little help from us increases your chances.

WHY THIS SERVICE?

Participating in public procurement takes time and requires expert knowledge. We can keep you up to date on which tenders are under way in your field and help you evaluate, select, conduct and follow up tenders to the extent you feel necessary.

DESCRIPTION OF THE SERVICE

Our tender service has four components: market analysis, tender monitoring, tender preparation and follow-up support. Together we decide which components you need based on your product portfolio and therapy fields.

Market analysis. Which tenders should you concentrate on and why? We provide you with the necessary facts to make wise decisions. You can focus all your energy and attention on tenders you are well positioned to win.

Tender monitoring. Each day we monitor a range of public tenders. As soon as a tender appears that is of interest to your company, we inform you. We act as a sounding board and, if necessary, can train you and your colleagues in public procurement.



Tender preparation. Would you like Tamro to assume full responsibility for your tendering process? No problem. We read and analyse the request for tenders, assign tasks, consider which questions to ask the buyer, prepare a complete and competitive tender and submit the tender to the contracting authority.

Follow-up support. In order to achieve success in public procurement, it is important to evaluate the outcome, whether you win or lose. All participants have, in accordance with Swedish legislation on public procurement, the right to find out what were considered the relative advantages of the winning bid. We check that everything has been conducted by the book and, if necessary, help you challenge the decision.